

Telecommunication Systems Architect

A day
in the life
of...

AMBRA SOLUTIONS is a telecommunications engineering firm located in Canada in the cities of Trois-Rivières and Montreal, as well as in Chile. Always on the lookout for innovations in its field of expertise, Ambra is the first Canadian company to offer private LTE solutions. From designing products not available on the market to implementing solutions for critical operations, innovation is our mainstay. Ambra Solutions offers a flexible work environment and a wide variety of projects that allow you to take on professional challenges. At Ambra, you will get...

GOLDEN CO-WORKERS

Our team is made up of passionate people who rise to any challenge in a pleasant work environment. Strong communication between colleagues enhances teamwork and allows us to maximize our results in a stimulating environment.

BENEFITS THAT MAKE THE DIFFERENCE

We offer a group insurance program (dental and medical), a pension plan (up to 5% employer contributions), a physical activity bonus and an employee assistance program.

FLEXIBILITY

We offer a flexible work schedule, the possibility of remote work, a large degree of autonomy for the employee as well as outstanding professional growth and professional development opportunities (training in all areas).

Here is what a typical day in the life of a Telecommunication Systems Architect might look like.....

- You handle the initial costs and constraints with clients.
- You will travel to the client's site to collect technical data and maintain business relations (in Canada or abroad, for a variable length of time, but rarely more than a few days).
- You will participate in trade shows and other commercial activities.
- You understand the initial needs of French and English-speaking clients.
- You identify business opportunities.
- You read, review and approve contracts with the operations management.
- You make the initial quotes with the Accounts Coordinators using Dynamics 365.
- You validate client's initial technical requirements with support from the engineering department, in Confluence and Jira.
- You validate the technical solution's feasibility.
- You ensure a good relationship with the client throughout the project.
- You coordinate the internal kickoff meeting and ensure the transfer of the sold solution to clients.
- You validate the customer's purchase order with the sold solution.
- You identify technical inconsistencies sold with help from the engineering department.
- You share internally the deadlines that have been committed to clients.
- You scale the customer's expectations when you receive realistic project timelines.
- You implement and approve changes to the SOW in collaboration with engineering and operations.



SEND YOUR RESUME TO JOBS@AMBRA.CO

Only selected candidates will be contacted.

